



# The Comfort Standard

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Wow, that was some winter! Today, I would like to reflect upon the winter and also look ahead to the coming spring. This winter has been challenging in many ways; not the least of which has been the financial outlay we have all experienced in trying to stay warm. If you or anyone you know is having a hard time with heating bills, there are ways we can help.

First, if you are currently not taking advantage of our budget payment plan, call us to get more information and signed up for the upcoming season. We offer the opportunity for you to stretch your heating fuel costs over the year rather than incurring the high fuel bills that come in the cold weather. Wouldn't you rather know what your monthly costs would be instead of dreading the arrival of the mail each frigid day? So pick up the phone and ask us about a budget payment option today.

Simple things such as getting your furnace cleaned every year and changing your air filters regularly can save you fuel and money. Never was the phrase, "an ounce of prevention is worth a pound of cure" more correct than when it relates to a heating system.

And we offer many options in new heating systems that are reliable and super efficient. Don't continue to send 25% or more of your hard earned heating dollars up the chimney. Call us today for a no cost estimate. — Continued on page 4

# PROPANE SUPPLIES Beyond Your Control

As many of you are aware, propane supplies were very tight late in the winter. The Pa Propane Gas Association announced that three primary factors played into the supply shortage and subsequent price increases. First, the unusually wet harvest season in the Midwest caused grain farmers to use an inordinately high amount of propane to dry their crops. Second, the “polar vortex” that plunged arctic air into most of the US for extended periods of time, contributed to the higher than normal demand for propane throughout the northeast and midwest causing additional strain to limited supplies. And why were supplies limited? They were in part; because great quantities of propane were shipped to other world markets (such as Latin America and Japan), where it commands substantially higher prices.

So what can you do to combat situations like these that are beyond yours and our control? Here are some small steps you can take to make big changes. If you use propane as your primary heating source, why not get the peace of mind that comes with automatic delivery? Our computerized dispatch will work to keep your tanks full as severe weather and supply problems approach. Full tanks are our best hedge against supply disruptions. Keep your heating system operating at peak efficiency. Get a tune up every year. Keep as many of your dollars working for you as possible. And, if your heating system is more than ten years old, a new system would be much more cost effective to operate. Today’s heating equipment is so much more efficient that it will pay for itself over the life of the system. Call and ask for a free home estimate today. I know that everyone wants to breathe a sigh of relief now that the cold weather is finally behind us but, Old Man Winter will come calling again next year. Be ready for whatever he has to throw our way. Call today. Ask for Dave or Bill or Tige and let these gentlemen start you on the road to savings. We sell, install, and service ALL types of heating and air conditioning systems.



If you would prefer to receive our Newsletter electronically, please call us with your e-mail.

# SERVICE Beyond Heating Oil

We also install the Nexia-Home Intelligence monitoring system. This unique device allows you to remotely lock doors, turn lights on and off, change thermostat settings, and view home security cameras; all from your smart phone or tablet – talk about peace of mind! You are truly in control.

Speaking of propane; though we are known more for heating oil, plumbing, HVAC and all sorts of construction – we are fast becoming one of the area's leading propane companies. We can handle any propane need from fireplaces, to heating, to forklifts, to emergency standby generators, to industrial usage, temporary heat for construction to – well you get the idea; we do it all at a very affordable price. We have a pump station at our office for your gas grill tanks too! Come in and have your tanks filled Monday through Friday from 8:00 am to 4:30 pm. You'll find us convenient and competitively priced.

Were you among the thousands who lost power when the winter weather was at its worst? Did you lose power last fall; last summer; or the summer before? It happens a lot in our part of the world. But, it never has to happen to you again! You needn't worry about pipes freezing, freezer contents spoiling, and huge bills to repair or replace items lost due to power outages. Nothing prepares you better for an emergency than a standby generator. A Generac Automatic Standby generator puts you in control of your power and your life. It protects your home every second of every day, automatically supplying power in the event of a utility power outage, and the best part is you don't even have to be home. If utility power is interrupted, your Generac home standby generator detects the problem and automatically be-

gins providing continuous power in a matter of seconds. When utility power is restored, it shuts off and seamlessly returns to standby mode - ready and waiting to protect your home and family the next time utility power fails. Every home is different and a one size generator does not fit all, so let us show you what a comfort it is to have an emergency standby Generac Generator to power your home when in time of need.

W. C. Eshenaur & Son Inc. is your one stop authorized Generac service & sales dealer. Wouldn't it be nice to have one less thing to worry about when bad weather is in the forecast? When utility power fails, you are still safe and secure. Call and ask for Paul Witmer who is a Generac certified trained dealer. Paul will provide you with a free in home assessment of your needs. Call him today at 717-236-5031.

Here is a tip to help you get ready for the warm weather that is sure to revisit central Pennsylvania in the next few months. When you get that first warm day, why not try your air conditioning system? That way, you'll know if it is working order before you really need it. And, why not give our office a call to set up an appointment to get the A/C serviced? We have a central air tune up available at only \$99.95!

## \$99.95 A/C TUNE-UP Special

### Tune-up Includes:

- |                                                    |                         |
|----------------------------------------------------|-------------------------|
| 1) Check for proper refrigeration levels           | 4) Oil motors as needed |
| 2) Check all electrical components and control     | 5) Calibrate thermostat |
| 3) Clean evaporator and condensor coils, as needed | 6) Check condensor      |
|                                                    | 7) Clean filters        |

**Call and schedule that spring tune up now so you will be ready when the heat is on.**





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## Craig's Corner Continued...

Believe it or not; just as surely as Old Man Winter paid us his annual visit, summer will arrive. With it will come a different challenge and that is trying to stay cool. It is not too soon to start thinking about an A/C tune up or a replacement system. Or possibly you have always wondered what central air conditioning would cost. Call us today and find out. There are so many types of energy efficient A/C units available that I am confident our skilled team can install it in any home or business.

Hang in there; warmer days are just around the corner..

Craig

## FUN FACTS

Our government throws the term trillion, around routinely. But can we really comprehend how large that number is? Could you count to 1,000,000,000,000? If you counted at the rate of a number every second, it would take roughly 31,700 YEARS!

The Eisenhower interstate system requires that one mile in every five must be straight. These straight sections are usable as airstrips in times of war or other emergencies.

It took Leo Tolstoy six years to write "War & Peace". I started reading it in 1968 – still not done!

The Main Library at Indiana University sinks over an inch every year because when it was built, engineers failed to take into account the weight of all the books that would occupy the building.